

VANCOUVER, BC

WSP is one of the world's leading professional engineering services firms. Every day our more than 34,000 experts work to restore the natural environment and transform the built environment.

In Canada, our 8000+ people are involved in everything from environmental remediation to urban planning, from engineering iconic buildings to designing sustainable transport networks, from finding new ways to extract essential resources to developing renewable power sources for the future.

The excellence we bring to our work and to our workplace has been recognized far and wide. We're a Forbes Top Employer in Canada, one of the Top 100 Sustainable Companies in the World (and among the Top 10 in Canada), and we earned Platinum Elite Recognition through our participation in more than half of Canada's Top 100 Infrastructure Projects.

At **WSP**, we're proud, professional and passionate people. Join us.

POSITION DESCRIPTION

REGIONAL MANAGER, INDUSTRIAL

WSP's Industrial team in BC engages in the multidiscipline design, engineering, and support of manufacturing, heavy industrial, petrochemical, and refining facilities.

As part of WSP's Canadian Mining/Power/Industrial (MPI) business line, WSP has an exciting career opportunity for the right individual with determination, drive and passion to lead the growth of our Industrial team in the Vancouver office. This is an operational leadership role responsible for leading a highly motivated team of engineers, technicians and technologists and achieving the targets for revenue growth, profitability, staff retention, training and development, and client satisfaction.

The ideal candidate will have proven leadership and interpersonal skills through management of professional teams, preferably in the engineering

field. Registration or eligibility to register as a Professional Engineer in BC is preferred.

RESPONSIBILITIES

- This position will report directly to the VP Industrial – Western Canada, work independently and with minimal supervision
- Supports the development and implementation of effective business strategies to deliver the targets for revenue growth, profitability, staff retention, training and development and client satisfaction
- Prepares annual business plans and budgets and sets specific goals for performance and growth of the regional organization
- Continuously monitors the financial performance of the regional organization and takes remedial/corrective actions as required to meet or exceed financial targets
- Actively participates in business development, marketing activities and strategizes proposal submissions for clients throughout BC
- Pursues opportunities with key regional and clients and national clients
- Ensures a formal Go No-Go process is followed in pursuing major opportunities
- Attracts, hires and retains high quality staff
- Monitors staff performance and provides training and development opportunities for staff, including presentations and attendance in conferences and technical events
- Organizes career development, objective setting, and performance reviews of direct reports
- Ensures compliance by all staff with WSP policies, practices, procedures and protocols.
- Preparation of reports, proposals, and tender/bid submissions, budgets, project plans, and other supporting documentation, as required
- Manages all aspects associated with contract administration and client services monitoring
- When necessary, becomes involved with the delivery of projects as required.

QUALIFICATIONS

- A university degree in engineering from an accredited institution. Membership with the Association of Professional Engineers, and Geoscientists of British Columbia (APEGBC)
- Fifteen years of progressive experience in multi discipline design engineering, construction, or operation in manufacturing, heavy industrial, petrochemical or refining is required
- 10 years of experience managing a team of engineers and technologists

- Strong technical knowledge and expertise
 - Excellent communication, time management, multitasking, and detail orientation skills
 - Capable of working in a dynamic, fast-paced environment
 - Effectively manages a variety of conflicting priorities simultaneously
 - Able to balance work and personal requirements
 - Enjoys working in a professional office environment with client and site visits and work outside of normal business hours
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Offers of employment for safety-sensitive positions involving fieldwork are contingent upon candidates being able to perform key physical tasks of the job as described in the job posting and interview. This may include the ability to work in a variety of environmental conditions, such as remote or isolated areas, working alone, and in inclement weather (within safe and reasonable limits).

To apply for this position, please refer to the WSP website at: <http://chj.tbe.taleo.net/chj05/ats/careers/requisition.jsp?org=MMM&cws=51&rid=5362>

To learn more about our firm and the projects we have been involved in, please visit our World of Possibilities website listed below.

<http://www.wsp-pb.com/en/WSP-Canada/Careers/Join-Our-Team/World-of-Possibilities/>

WSP welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

WSP is committed to the principles of employment equity. Only the candidates selected will be contacted.