

Civil Engineer - A Career Opportunity

Region Engineer Manitoba-Saskatchewan Canadian Concrete Pipe and Precast Association

Purpose of Position:

The purpose of this position is to create the conditions whereby the concrete pipe producers in Manitoba and Saskatchewan can sell more concrete pipe and precast products. This position helps the concrete pipe industry protect its market share against competitive products such as plastic pipe, corrugated steel pipe and cast in place concrete and by regaining market share lost to those products. This is primarily accomplished by favourably positioning reinforced concrete pipe and precast products in specifications and standards. It is also accomplished by displacing competitive products from specifications or by raising the standards for the supply, installation and testing of competitive products. The Regional Engineer reports to the President of the Canadian Concrete Pipe and Precast Association.

Essential Functions:

The primary functions are as follows:

- Works with the President to develop the Canadian Concrete Pipe and Precast Association's annual Technical Promotion Plan
- Arranges and conducts Lunch & Learn seminars to engineers and municipalities
- Arranges and conducts appointments with engineers and municipalities
- Arranges and conducts seminars to third level engineering students
- Arranges and participates in plant tours for potential users and specifiers of RCP and precast products
- Improves own product knowledge and technical knowledge and stays aware of all industry developments and innovations. This includes competitive products and competitive systems.
- Attends political events that will enhance the future of concrete pipe and precast products.
- Attends construction industry events and engineering profession events that will lead to the advancement of concrete pipe and precast products.

Additionally the following functions are important but not as essential to fulfilling the purpose of this position as functions listed above:

- Assists in training of sales personnel
- Participates in CCPPA Technical and Marketing Committees and other industry committees as agreed with President

- Participates in relevant industry associations and committees related to public works and engineering.
- Acts as a resource for committees and members
- Acts as a resource for municipal engineers, consulting engineers and others
- Participates in trade shows
- Helps co-ordinate research projects as agreed with the President
- Performs other functions as required and as assigned by the President.

Working Conditions

Much of the incumbent's time will be spent away from the office promoting to and interacting with engineers, inspectors, student groups and producer members. Traveling by car throughout Manitoba and Saskatchewan is a regular feature of this position. Overnight stays away from home are required. Air travel is required a few times each year. Weekend travel is required occasionally. Attendance at industry events outside of normal business hours is a regular occurrence. Most of the incumbents time outside of the office will be spent traveling or interacting with engineers in an office environment. The incumbent will also be regularly in manufacturing plants and on jobsites.

Qualifications: Degree in Civil Engineering and eligibility for registration as a professional engineer in Manitoba and Saskatchewan. Five years post graduate experience preferred in municipal or consulting engineering. Strong interpersonal and communication skills are essential.

The *Canadian Concrete pipe and Precast Association* was incorporated in November 2013. The purpose of the association is to protect and advance the interests of the concrete pipe and precast industry in Canada. The CCPPA currently has five professional engineers on staff with over 100 years of industry experience.

Submit resume in confidence to:

Gerry Mulhern, P.Eng. – President
Canadian Concrete Pipe & Precast Association
Suite 200 – 447 Frederick St.
Kitchener
Ontario N2H 2P4
gerry.mulhern@ccppa.ca