

Sales and Estimating – Large Quotations

Mechanical EIT

Founded in Winnipeg, Manitoba in 1977, **Able Crane Services** has grown into the most respected and largest Manitoba Owned and Operated crane Rental Company. Able boasts the largest and most modern fleet of cranes in the Manitoba Area and the largest fleet between Saskatoon, Saskatchewan and Sault Ste, Marie Ontario.

Able has a number of cranes in its fleet ranging from 9.0 Tons to 300 Tons. The fleet is comprised of Carrydeck Cranes, Boomtrucks, Rough Terrain Cranes, Hydraulic Mobile Cranes, All-Terrain Cranes and Crawler Cranes.

Under new ownership, Able Crane Services is looking to expand its services and grow its fleet in all of Western Canada. As a means of obtaining this goal, we are recruiting for a Mechanical Engineer in Training (EIT) for its Winnipeg Office. This is a permanent position with competitive salary and benefits and an opportunity to grow with the business. Able Crane Services is committed to providing the utmost training and tools required to advance and develop an exciting career in an exciting work environment. To that end, Able will commit to supporting the licensure and assist any new EIT in obtaining their Professional Engineering (P.Eng.) Status.

Overview:

- Analyze customer craning needs with the ability to develop lift plans and strategies to successfully lift and move loads
- Participate in and coordinate job costing and delivery of fee proposals to clients
- Prepare planning schedules identifying the resources and completion times for all assigned projects. Monitor actual resource usage and deadlines: take action in conjunction with dispatch to correct cost over-runs and delays in completion.
- Utilize and understand the logistics associated with Load Planning Software to ensure a safe execution of all craning contracts
- Understand customer specific needs while developing a long-term relationship with our customer base.
- When required, travel to project sites to evaluate status and provide assistance to resolve on site matters

Qualifications:

- Attention to detail with strong documentation and follow up skills
- Demonstrate the ability to manage small and large projects from start to finish and maintain customer confidence and satisfaction in the product of service provided.
- Offer excellent technical communication skills (both verbal and written), computer skills and customer service skills
- Able to lead, organize, prioritize and multitask

- Capable of learning quickly and working independently, while embracing a team attitude
- Have an outgoing personality and enjoy working with people both on the phone and in person
- Must possess a valid driver's license for a passenger vehicle

Able Crane Services aspires to create a work environment for its employees that will result in the company having long term employees. We are committed to the continual development of our people. Our future growth depends on our ability to recruit, develop, and utilize the best available resources, starting with the best staff possible.

If you are interested, please submit your cover letter and resume to Remi Bisson: Remi@ablecranes.com

Only those qualified for an interview will be contacted. Thank you for your interest.