



Innovair Automation is a proudly Canadian, Winnipeg-based independent integrator of robots, fixtures, positioners and plasma cutting systems. We are an ABB authorized partner and also a FANUC authorized integrator. We distribute ALM Positioners and Hypertherm-powered AKS cutting systems. Innovair Automation belongs to the Innovair Group of companies; we are a dynamic organization, recognized for our leadership, community involvement and commitment to provide our employees with a great work environment, opportunities for growth and competitive rewards.

Now Hiring an Operations Manager

- **Excellent Salary (commensurate with experience)**
- **Full Benefits Package**
- **Award-Winning Employee Wellness Programming**
- **Growth and Development Opportunities**

Reporting to the VP and General Manager of the Commercial Division, the Operations Manager is responsible to provide project delivery (standardized and custom), administration oversight, customer/system service delivery, process development and P&L accountability for automation and engineering service projects of varying size and complexity across Canada. As a key member and advisor of the automation team, you will be required to work and communicate with both internal and external stakeholders to ensure automation future planning is linked with job-site realities on the ground. As the Operations Manager, you will play a crucial role in overseeing and optimizing our company's operations and ensuring the successful execution of projects related to robotics integration and advanced automation. You will be responsible for managing a team of professionals, coordinating projects, and ensuring the highest level of customer satisfaction. Your expertise in project management, robotics automation, management experience, and proficiency with Fanuc and ABB products will be vital in driving the success of our operations.

As the Operations Manager, you will:

- Oversee the planning, execution, and completion of projects related to robotics integration and advanced automation. Ensure projects are delivered on time, within budget, and meet the specific requirements of our customers.
- Manage project financial activities, including tracking revenue, issuing invoices and recovering receivables. Produce regular reports (such as status updates and escalations) on the progress of projects. Lead the labour and material forecasting, purchasing and procurement, work scheduling and coordination of all major projects from start to finish.
- Through a coach-approach leadership method, foster a collaborative and high-performance work environment for your team of engineers and technicians, ensuring effective communication, coordination, and development of team members.
- Using continuous improvement methodologies and quality control systems, evaluate and improve operational processes to enhance efficiency, productivity, and quality. Implement strategies to streamline operations, reduce costs, and optimize resource utilization.
- Together with the Technical Manager and Division Sales/Marketing, maintain strong relationships with key customers, understanding their needs and ensuring their satisfaction. Act as a liaison

between internal and external stakeholders. Address customer concerns, resolve issues, and provide exceptional support throughout the project lifecycle.

- Leverage your extensive experience in robotic automation (specifically with Fanuc and ABB products), arc welding, material handling, palletizing, and human-machine interface (HMI) to provide technical guidance and support to the team. Stay up-to-date with the latest advancements in robotics technology and identify opportunities for innovation.
- Collaborate with suppliers and vendors to source high-quality components and equipment required for projects. Negotiate contracts, monitor performance, and ensure timely delivery of materials.
- Ensure compliance with all relevant health and safety regulations and guidelines. Implement and enforces best practices to maintain a safe work environment for all employees.
- Perform project work and other duties, as required.
- Have a university degree in Engineering (P. Eng) or related discipline, with a minimum of 8 years of robotic integration engineering experience (focused on manufacturing processes such as welding, assembly, and material handling).
- Have a certification in Project Management (PMP) and demonstrated experience successfully managing complex projects to meet schedules and control costs, manage scope creep and negotiate additional service agreements when appropriate (an asset).
- Have at least 5 years of experience in a managerial role, overseeing teams and projects in the robotics or automation industry.
- Be an expert in Fanuc and ABB products, with a deep understanding of their capabilities, programming, and integration.
- Have established a proven track record in successfully managing complex projects from initiation to completion, with a strong emphasis on meeting timelines, budgets, customer expectations and delivering results.
- Have excellent leadership and team management skills, with the ability to motivate and guide a diverse team of professionals.
- Have a strong problem-solving and analytical abilities with a great working understanding of process improvement theory and Lean tools and techniques. You understand the value of a data-driven approach to decision-making.
- Be physically capable of lifting, pushing, and pulling weights of up to 75 lbs, as well as confident maneuvering heavy equipment up to 5000 lbs (with proper lifting/pushing apparatus and techniques).
- Be willing to travel to both national and international locations, for on-site work, business requirements and training opportunities.

At Innovair Group, we recognize the profound impact our people have in fostering a work environment that is inclusive, innovative and ensures a sense of belonging for all. As such, we are intentional and self-reflective about the team we are building by seeking talented individuals who bring both incredible skills and a desire to support the success of others. We strive to create an equitable and accommodative recruitment process. We welcome all applications from individuals who would contribute to further diversification of our company. If you require accommodation during any stage of the recruitment process, please let our recruitment team know.

Apply online today! Go to www.innovairgroup.com/careers to register your profile.

We thank all applicants for their interest, but only selected candidates will be contacted for an interview. Short-listed candidates may be asked to take a physical capability, psychometric and/or a relevant duties test.